



HOME STAGING NEWS

Interior Design Bowral - Home staging in the Highlands

In this issue:

- Home Staging Sales
- What our clients say
- What the market demands
- 70% of homes sold last month were home staged
- Vendors Advocate - the importance of having one.

Advantages Home Staging

All of our client's tell us that their experience with us has been paramount to getting their home sold. Home staging attracts more buyers just ask your agent about the realestate.com and Domain.com views and statistics - the facts tell us home staging with great photography gets the buyers to act. If you want more buyers inspecting your property to increase it's chances of selling fast for top dollar then Home Staging is the step to take before engaging your agent.

“Customer quotes,

Tips for Home Staging

Choose stylists with Real Estate knowledge. IDB are stylists who are licensed Real Estate Agents—we know what buyers ask and what they are looking for.

Selling your home is neither a simple or straightforward process. However Tanya helped us in so many ways putting our minds at rest throughout this journey while offering exceptional service and support while making our home beautiful when it went on the market.

Q: Who are our home staging clients

A: Home owners and Investors looking to maximize their sale price and builders and developers looking to showcase their homes.

Tanya Advised us to add extra touches to create an impact on prospective buyers first impressions. Lighting and pot plants where chosen and installed and with her keen and creative eye proved to be an accurate call when the stunning end result was achieved.

Q: What will our clients want to know about our business?

A: We are creative

Tanya could easily visualize how our home should be portrayed using furniture and her accompaniments at her disposal. The end result has been a picture book environment. Most surprisingly Tanya includes in her arrangement a valuable service we could not have done without, Tanya helps choose the most appropriate real estate agent and acts as a vendors advocate. She continually monitors the agents performance, something all vendors need at their disposal. On top of all this, the fee was extremely reasonable given her dedication and passion which she imparts throughout the whole process until the home is sold.

B: We are on trend with our staging, acting in a timely manner to find solutions that will bring out the best features of selling your home. Real Estate Agents love us as we help them attract more buyers.

We can say that Tanya's expertise and knowledge has helped us create a beautiful home with added value and to get the best sale price. If you are selling we highly recommend Tanya to make your dreams come true. We cannot thank you enough Tanya.

Q: Will you take the pain out of finding a Real Estate Agent and selling your house

As Licensed Real Estate Agents we interview agents to help you select the right agent who offers the right marketing and follows the process to getting your home sold for a top price. A free and valuable service a Vendors Advocate will help you with buyers offers and the right steps to take to get a result.

Anne and Geoff Wilson Bowral NSW

This Month!

Another successful month of sales with Interior Design Bowral Home Staging achieving 1st place in the rated top 3 designer award again. We achieved Top dollar for our client's, selling properties fast and attracting more buyers to open Inspections. Well done Interior Design Bowral Team. This month sees us working closely with developers, architects, and builders to stage and design homes and to re-build homes for a better future.

